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Companies Join Forces to Empower Growth of African International Voice and Data Solutions

Kew Gardens, NY – February 17, 2015 – Bankai Group, an international telecom technology and carrier services provider, and MITSUMI Distribution, one of Africa’s largest global IT hardware and software distributors, announce today the creation of a joint venture initiative known as BankaiMitsumi. This new organization enables telcos in Africa and the Middle East to connect for termination and origination of voice services globally with quality and technical infrastructure. The venture enables BankaiMitsumi to leverage domestic and international gateway licenses and IP exchange hubs to make possible the delivery of high-quality network infrastructure and managed IT services. The two equal partner companies are represented by Mr. Bankim Brahmhatt, President and CEO of US-based Bankai Group, and Jagat Shah, President and CEO of MITSUMI Distribution.

Bankai Group has emerged as a leader amongst global voice carriers and technology solution providers. The company has established sustainable relationships with leading telcos, Tier 2 carriers, retail voice service providers and global financial institutions. Bankai Group is comprised of several business units globally and performs in a number of vertical markets, providing carrier voice services as well as telecom and technology Value-Added Services (VAS).

MITSUMI Distribution is one of the largest Information Communication Technology (ICT) product distributors and managed network service providers in Africa. The company’s extensive distribution network encompasses 19 countries throughout the region. MITSUMI Distribution also operates both in-country sales and post-sales support centers. They are authorized distributors for leading global IT hardware and software brands including companies like Acer, Inc., APC, Asus, BenQ, Dell, D-Link, Epson, HP®, Huawei, IBM, iSurf, Lenovo®, Linksys, Microsoft Corporation, Polycom, Panamax, Riverbed® Technology, Samsung, SanDisk, Toshiba, Tripp Lite™ and Western Digital.

“This joint venture will empower African business development by provisioning best-in-class infrastructure and international connectivity for its carrier services,” stated Bankim Brahmhatt, President and CEO of Bankai Group. “Designed for telecom operators, corporations, government bodies, banks, service providers and individuals, our Mobile Commerce, Data Center, Unified Communication and Managed Network Services, as well as our innovative suite of technology products, will now be widely available across major African markets thanks to MITSUMI Distribution’s extensive regional coverage and vast customer base. The BankaiMitsumi model makes the economic exchange of international carrier traffic between customers of various fixed, mobile, ISP and other service provider types in Africa possible.”